



ENERGATE Use Cases

Regional Training Workshop in Madrid

28th September 2023

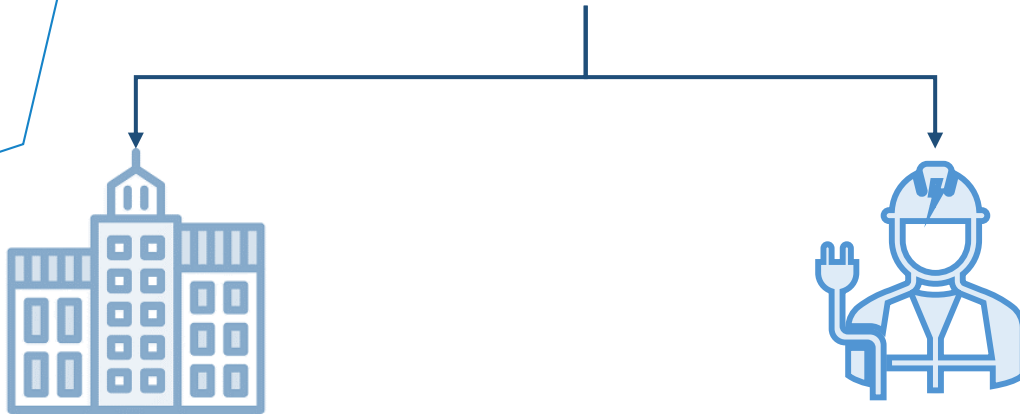
Presenter: Alexandra Hedesiu (EnerSave Capital)



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ENERGATE User Categories

Pylon A



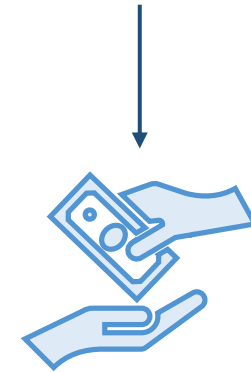
Building Owner

- ❖ Building manager
- ❖ Property manager
- ❖ Asset manager
- ❖ Real estate agent etc.

Implementor

- ❖ Project developer
- ❖ ESCO
- ❖ Energy consultant
- ❖ Engineering company etc.

Pylon B



Financier

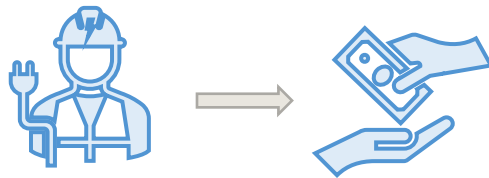
- ❖ Private financing body
- ❖ Public financing body
- ❖ Investor
- ❖ Financial institution etc.

ENERGATE Use Cases



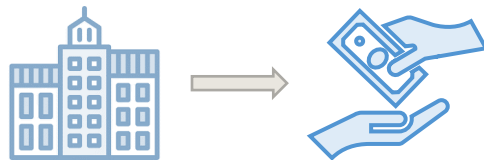
Use Case 1:

Building Owner searches for an Implementor
Implementor searches for Financier



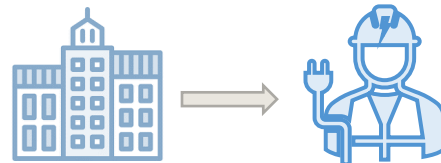
Use Case 2:

Implementor searches for Financier



Use Case 3:

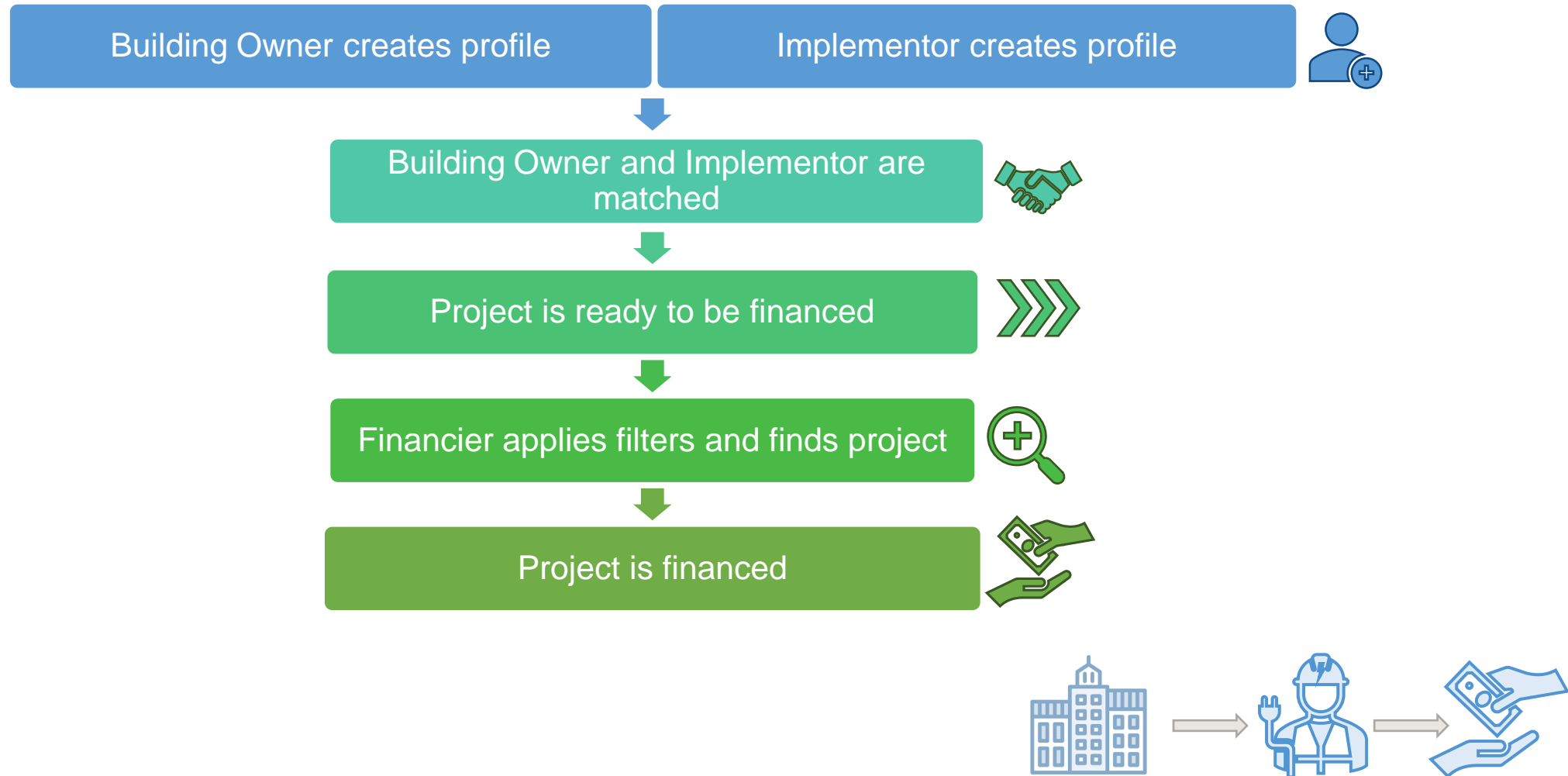
Building Owner searches for Financier



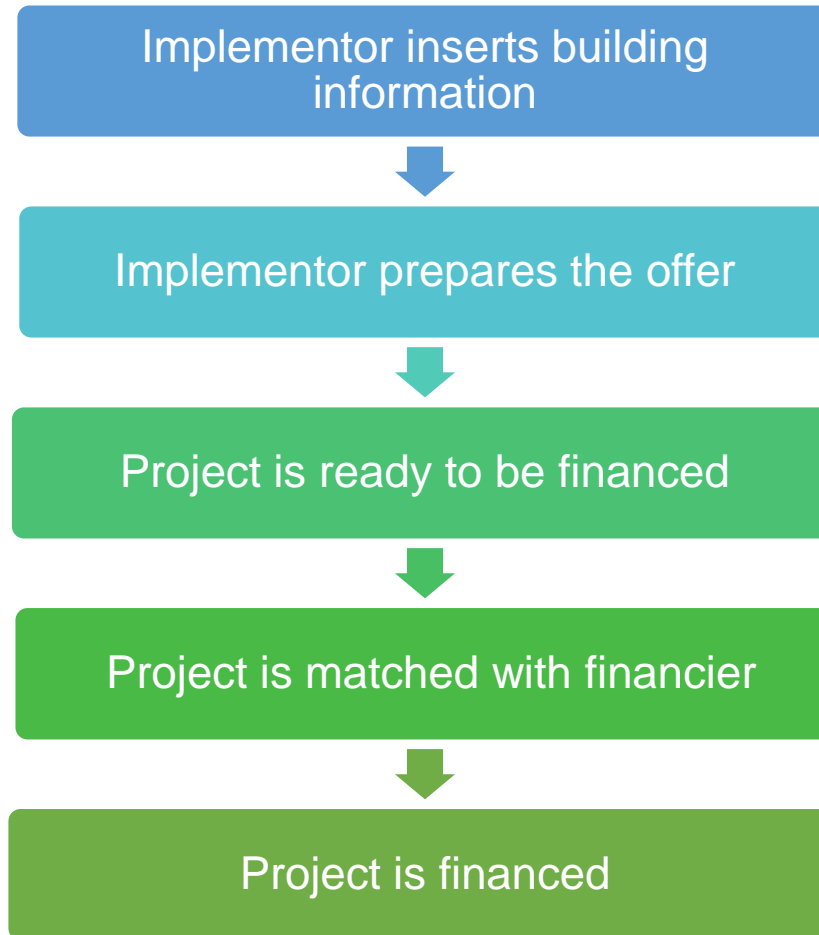
Use Case 4:

Building Owner searches for Implementor

UC1 Building owner searching for technical support and finance



UC2 Implementor searching for finance



UC3 Building owner with a technical team in-house

Building owner inserts building information



Building owner prepares offer



Project is ready to be financed



Project is matched with financier



Project is financed



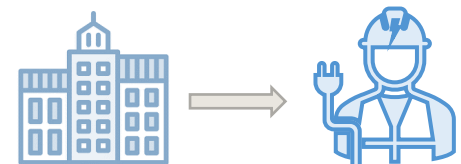
UC4 Building owner searching for technical support

Building owner creates profile

Implementor creates profile



Building owner and Implementor are matched

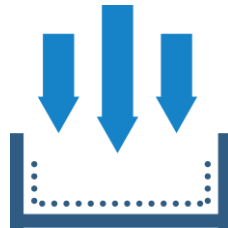


ENERGATE Platform Stages



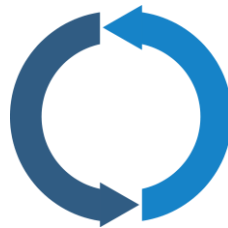
ZERO STAGE

Insertion of user-related data



FETCH STAGE

Collection of project-related information



PROCESS STAGE

Matchmaking and aggregation of EE products with appropriate financing



DELIVER STAGE

Follow-up on realised projects:
feedback & validation

THANK YOU



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ENERGATE-Project



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Scan to access questionnaire:

ENERGATE Workshop:

